

FIRM OVERVIEW



Silberstein & Associates

**An Award-Winning Corporate and
Commercial Legal Practice**

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Technology and digitalisation are totally transforming the law and how it's practiced. Clients want transparency and we're meeting this shift head-on with exciting new technologies that are advancing our service offering.



ABOUT US

Silberstein & Associates is an award winning Australian-based corporate services legal firm. Our team of experienced lawyers work with individuals, entrepreneurs, corporations and start-ups, both domestically and internationally, to find commercially sensible legal solutions.

We provide high-quality legal advice that takes into account our client's position in Australia and internationally. With our innovative cloud-based platform, our clients can collaborate with our advisers to stay informed and engaged with all aspects of their matter.



Our Expertise

By engaging with us, you will be assured that you will be working with legal professionals that are specialists in their field of expertise, and committed to achieving the best possible outcome for you.



Our Difference

Our firm offers a refreshing alternative to the traditional law firm. We are cloud-based, embrace new technologies, and dedicated to achieving the best and most strategic outcome for our clients.



WHY CHOOSE US?

Being a boutique practice, S&A offers a fresh change from the larger law firms - we offer a flexible service tailored to each client's needs. S&A is distinct from other law firms in the market place.

We provide a unique integration of corporate & commercial law with intellectual property protection. We work with our clients to create legal strategies that encompass their goals and aspirations.



PRACTICE AREAS

CORPORATE AND COMMERCIAL

Our team provides expert transactional corporate, commercial and regulatory advice across a diverse range of industries. We manage our clients' legal and commercial risks and find solutions to business challenges.

OUR EXPERTISE INCLUDES:

- Mergers and Acquisitions
- Buying and selling businesses
- Joint ventures and shareholder arrangements
- ASX Listing Rules
- Corporate Governance
- Business succession planning and risk management
- Corporate regulatory compliance
- Commercial contracts
- Employment and Workplace Relations
- Estate planning for high-net-worth individuals
- Insolvency and corporate restructuring
- Start-up advice, including venture capital advice
- Domestic and cross-border mergers and acquisitions
- IPOs and listings

PRACTICE AREAS

LITIGATION AND DISPUTE RESOLUTION



Our focus is on understanding your position and providing the strategy - whether litigation or alternative dispute resolution - to help you achieve your business goals.

- Alternative dispute resolution
 - Complex commercial disputes
 - Consumer law disputes
 - Cross-border dispute management
 - Estate and probate disputes
 - Insurance Disputes
 - Intellectual property disputes
 - Mediation
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PRACTICE AREAS

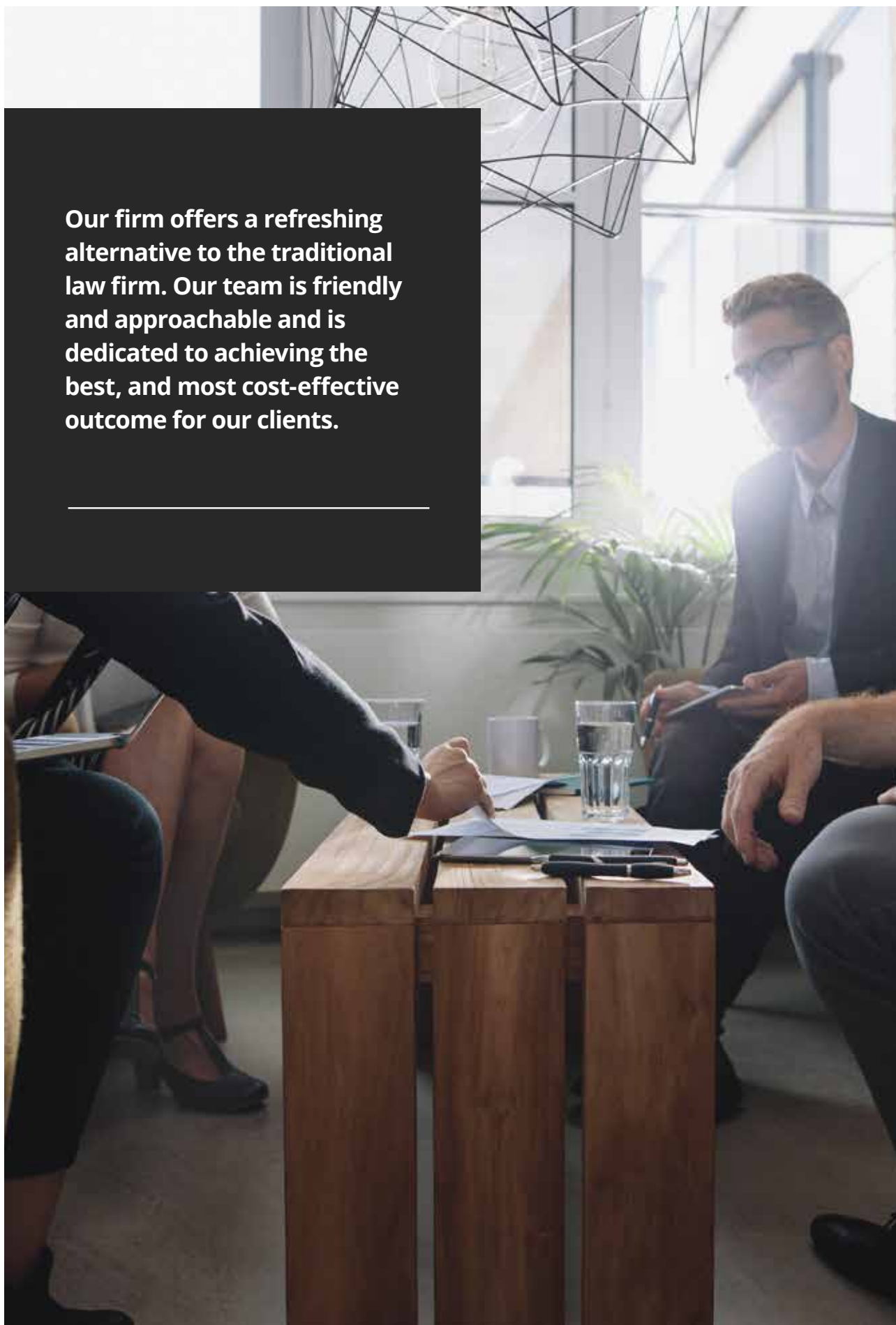
IP PROTECTION AND ENFORCEMENT



Our team of professionals have expertise and qualifications that span intellectual property registration, commercialisation and enforcement needs throughout Australia and New Zealand. We also assist clients with their global IP needs.

- Commercialisation advice
- Confidentiality and non-disclosure agreements
- Copyright
- Design registration
- Enforcement strategies
- "Freedom to Operate" (FTO) analysis
- Infringement disputes
- Licensing and assignment agreements
- Packaging clearances
- Passing-off actions
- Patent drafting, filing, prosecution and opposition
- Patentability advice
- Portfolio management
- Searches, watches, and monitoring
- Trade mark applications and oppositions

Our firm offers a refreshing alternative to the traditional law firm. Our team is friendly and approachable and is dedicated to achieving the best, and most cost-effective outcome for our clients.



WE'RE NOT YOUR AVERAGE FIRM

While we're still a young firm we have also been recognised as one of Australia's most innovative firms. We have attracted significant recognition for both legal excellence and people management practices winning a number of industry awards.



Awards

Patent Attorney of the Year Sydney 2017

Acquisition International IP Awards

Best IP Law Firm Sydney 2017

Acquisition International IP Awards

SME Law Firm of the Year Australia 2017

ACQ5 Law Awards

Commercial Law Firm of the Year Australia 2017

ACQ5 Law Awards

Women in Law Awards, Executive of the Year Finalist 2016

Australian Lawyers Weekly Awards

Most Innovative Commercial IP Firm 2016

APAC Insider Legal Awards

Best start-up Law Boutique Australia 2016

APAC Insider Legal Awards



Community

We take great pride in giving back to the communities in which we practise. Our firm enjoys a long history of delivering pro bono legal services and participating in community programs with a goal to create opportunities for all. On both the national and local levels, we support a number of health and social causes that contribute to community building and improvement.

Arts Law Pro Bono Panel

Arts Law Centre for Australia provides free or low cost specialised legal advice, education and resources to artists and arts organisations throughout Australia.

Supported Living Network

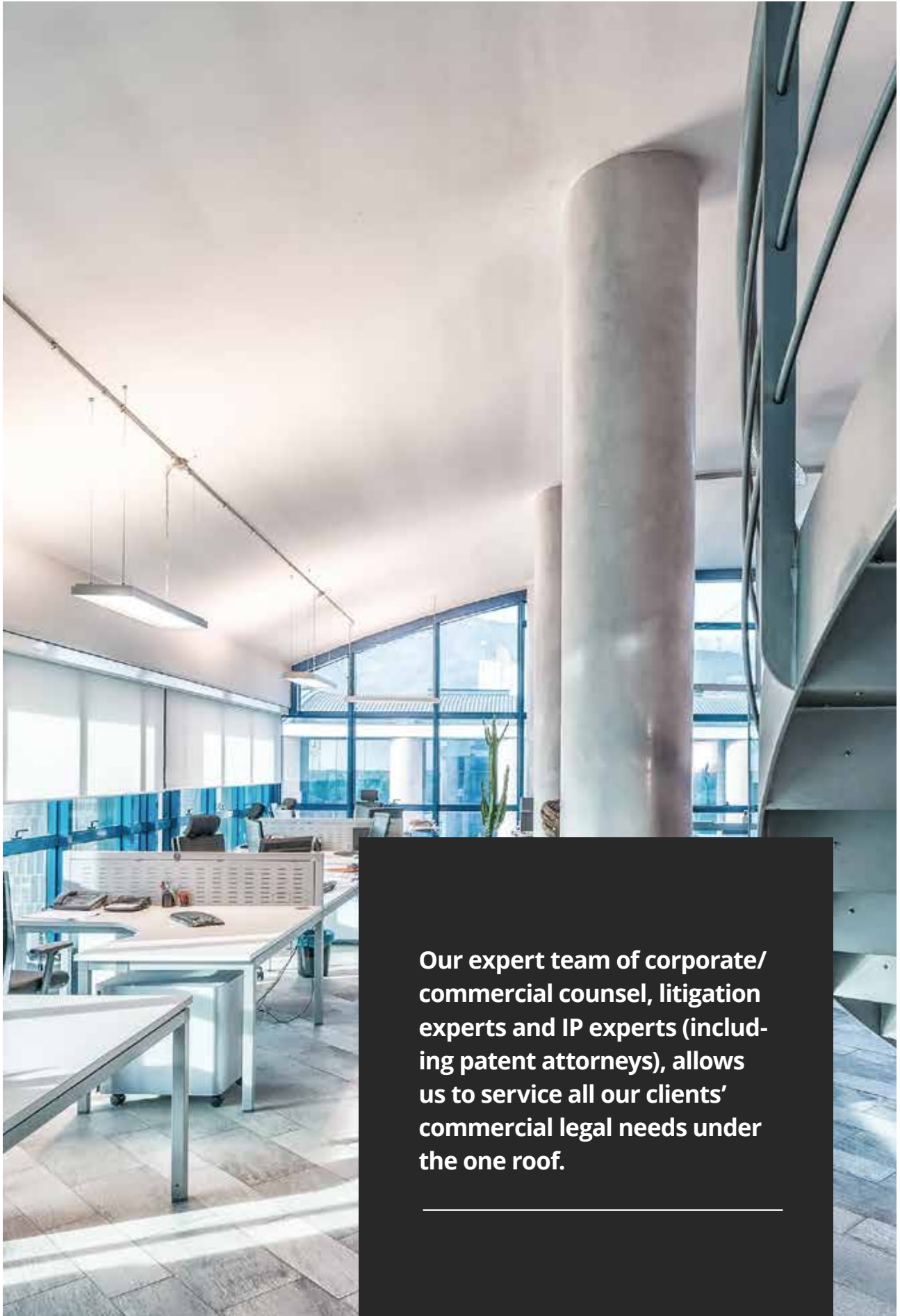
Supported Living Network empowers people with disability to take control of their future, live more independently and discover sustainable solutions for long-term wellbeing.

Northcott

Northcott is a not-for-profit disability service provider that empowers clients with confidence, choice and opportunity so they can live their life, as they choose, in their own way.

Northcott Innovation

Northcott Innovation creates new and unexpected solutions for people with disability. They spark ideas that drive all of us towards a more inclusive society.



**Our expert team of corporate/
commercial counsel, litigation
experts and IP experts (includ-
ing patent attorneys), allows
us to service all our clients'
commercial legal needs under
the one roof.**

MEET OUR LEADERS



JESSICA SILBERSTEIN PRACTICE MANAGER

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Jessica's vision is to create a firm that provides strategic advice which enables clients to reach the commercial objectives they set out to achieve. Jessica is a passionate advocate of women in the legal profession and encourages a workplace that embraces diversity. In 2016 she was nominated as Female Executive of the Year in the Lawyers Weekly Women in Law Awards.



DR. ROB SILBERSTEIN PRINCIPAL

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Rob is an experienced intellectual property professional. He has a deep knowledge of commercial law and litigation, developed through years of senior in-house roles in multinational companies, as well as private practice roles in top tier patent & trade mark attorney firms and law firms. Examples include Johnson & Johnson Research, Allens, Alphapharm/Mylan, Spruson & Ferguson.



DANNY ADNO SPECIAL COUNSEL

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Danny is a highly motivated, experienced and strategic commercial lawyer. He has strong technical and interpersonal skills and is solutions focused. Danny provides his clients with tailored corporate and commercial legal services in the following core areas: asset protection, business law, business succession strategies, commercial transactions, contracts, directors' duties, fundraising, estate planning, joint ventures and private equity/strategic investments.

OUR **INNOVATIVE CLOUD-BASED PLATFORM** ALLOWS CLIENTS TO COLLABORATE WITH US AND STAY ENGAGED WITH ALL ASPECTS OF THEIR MATTERS.



TECHNOLOGY IS TOTALLY TRANSFORMING LAW

Technology and digitalisation are totally transforming the law and how it's practiced. Our clients need us to be utilising productivity tools that are innovative and cost effective. We are meeting this shift head-on by embracing exciting new technologies that advance our service offering and set us apart from the traditional law firm models.

S&A is essentially paperless, having totally embraced a cloud based document management system. With the cloud we can easily share documents between staff and clients using the highest levels of security.

S&A is also harnessing the power of e-discovery technology to achieve simplicity, efficiency and reduced costs in litigation matters. In today's data driven world, this translates to a better service for our clients.

With the cloud we can easily share documents between staff and clients, and use the highest levels of security.

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